



Joe Barker

J.M. Barker & Associates, the TSi Group

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Work experience

General & Operations Manager

Oct 2008 - Oct 2009

KladArc & Klad Mfg.

- Managed Operations of 2 specialty manufacturing & fabrication companies with combined 115 employees
- Key employee to manage start-up of high tech automated overlay with proprietary processes for critical sub-sea oil well piping in Gulf of Mexico

Crucial Projects:

- Shell Oil- Managed operations for safe & efficient operation achieved more than 50% gross margin on first critical project for new step-change process never used before in offshore cladding operations
- British Petroleum- Interfaced and coordinated critical technical information to BP managers, engineers and technical staff to secure contracts for current production oil platform facilities

Critical Projects & Team Manager

Jan 2003 - Jan 2007

KTM USA & Austria

- Reported direct to KTM President of North America operations. Turnaround and troubleshoot special projects as directed by North America and Austrian HQ
- Organized, prepared, managed and made pivotal decisions regarding strategy, safety and directives for the USA team competing in the "Mount Everest" of motorized off road races, the Paris to Dakar Rally. This competition is the most watched race outside the USA. It is the toughest motorized competition on the planet

Crucial Projects/Results

- Managed and expedited architecture plans for multi-million dollar facility in southern California. Successfully interfaced and overcame grave problems with angry residents, government and environmental regulators
- Directed and managed Dakar team for 3 years achieving several stage wins and team podium finish

President

1983 - 1997

Western Weltek, Inc.

- Boot-strapped startup company from limited resources and grew to \$15 Million sales in 6 years
- Key-man, COO, Capitalized a niche market by innovating and developing an automated welding process for field use. Spearheaded use of separate union and non-union corporations

Major Projects:

- Idaho National Engineering Laboratories, Atomic City, Idaho- brainstormed and conceptualized remote automated cutting and welding technique for repair of radioactive uranium enrichment facility. Ramrodded project personally to complete early avoiding heavy late completion penalties and achieving 100% gross margin in 14 days of direct work. 2 projects in 10 years
- Bid, sold, engineered, pioneered and executed system to place 84" steel liner replacement pipe in failed concrete waterline under the beltway around Washington D.C.. 2 year, multi-million dollar project

BS

The Ohio State University

MBA

University of Southern Mississippi

Studied MBA at night while working for Combustion Engineering

MBA

University of Houston, Houston, Texas

Completed study of MBA at night after moving to Houston to bootstrap Sivad Offshore

Diplomado

1999 - 2000

Academia Hispano Americana, Mexico

Diploma graduates are prepared to live comfortably and function efficiently among native Spanish speakers anywhere in the world, especially in regard to Mexico. Being fluent in Spanish, a graduate student has no linguistic difficulties when presenting an entrance examination to study at a Latin American university, and professionals will be able to work in their field among Spanish speakers anywhere in the world. International Commerce, Education, Medicine, Sales, Public Relations, Diplomacy are just a few career opportunities that will be open to students.

Personal

as shown

Profile Summary

Profile

Energetic and fully engaged individual with vision and desire to make extraordinary contributions to the goals and objectives of a dynamic organization that will present challenge to the experience, knowledge, and abilities developed from 20 years of successful marketing and business leadership in a global arena.

Complementary Experience

- Volunteer work in orphanages & villages of Mexico, educational, water, personal improvement projects, Guanajuato, Mexico, Los Barriles, Baja California, Mexico
- Technology savvy, skilled with computers, software, electronics, office equipment, keyboard proficient, skilled with current office software
- Alta Ski Area skier services, Alpine touring, Nordic skiing, hiking and mountain biking, motorcycle adventure touring

Personal Achievements

- Gold & silver medalist, International Six Day Trials, "Olympics of Motorcycling", USA & Italy
- USA Team Manager in Paris to Dakar Rally, 3 years. Known as the "Mount Everest" of off-road competition. Toughest on planet earth.
- Fluency in Spanish
- French 3rd language

Quality Assurance & Welding Engineering Manager

1980 - 1982

Sivad Offshore, Inc.

Bootstrapped new operation to build offshore jack-up drilling rigs using automatic welding techniques indoors

- 1 of first 5 key employees hired to turnaround start-up disaster of new company
- Accelerated growth from 5th person hired to 400 employees in 18 months
- hired, directed and supervised technicians to automate production with visual, ultrasonic and radiographic techniques & procedures

Key Projects:

- Negotiated & executed \$10 million contract for Global Marine jack-up drilling rig
- Systematized written quality control, production and work procedures to facilitate growth in sales to \$45 million in 18 months

Principal Welding Engineer

1978 - 1980

Combustion Engineering, Natco Division

Welding systems and Welding school manager of offshore oil processing equipment manufacturer

- Managed all welding processes, welder training and inspection. 500 employees
- Implemented cost reduction systems increasing welding and cutting operations efficiency by 35% in 3 years
- Pioneered one of first programs in country for training & certifying welding inspectors to American Welding Society QC.1 standards.
- Earned MBA at night, University of Southern Mississippi

Key Clients:

- Pennzoil
- Mesa Oil, Boone Pickens
- Mobil Oil
- Exxon

Value to an Organization

"Joe Barker checks in from Nouakchott, Mauritania, West Africa: the USA Dakar Team Manager is the tireless captain of the American team. His flashlight burns into the wee hours of every morning while he checks and rechecks all the important details the will assure his team achieves it objectives. Joe is a dynamic leader and works to the end to achieve team objectives." - Scott Cox, President Resource Marketing, Encinitas, California



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Canyoneering Escalante

Canyoneering with the Kids



"A Change of Life"

Professional Work to Social Exchange

Community Commitment

Volunteer work in orphanages & villages of Mexico:

educational, water, personal improvement projects:

Guanajuato, Los Barriles, Valle de Trinidad, Baja California, Mexico

Recent Professional Development

Continuing education- Effective Communication in the Workplace- 20 hours, 2010

Career Management Seminars- Utah Department of Workforce Services- 15 hours, 2010



Blog Column

Market Introduction



KTM's interview with Joe

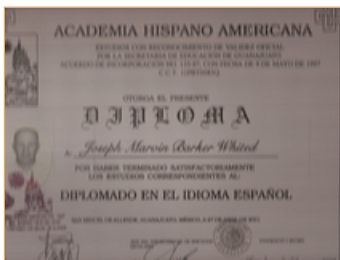
Diplomas/Certificates



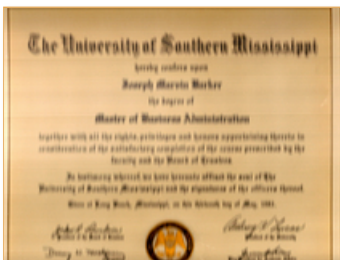
Engineer B.S. Degree



Professional Engineer Certification



Spanish Diploma



MBA Graduate Degree

Security Clearances

United States Department of Energy & Department of Defense